

EQUITY RESEARCH

11 Gennaio 2023 Mattia Petracca
mattia.petracca@integraesim.it
Giuseppe Riviello
giuseppe.riviello@integraesim.it

Comal

Accordo di realizzazione impianto FV

| Ticker | CML IM |
|--------------------|--------|
| Price (10/01/2023) | € 2,76 |
| Target Price | € 4,00 |
| Rating | BUY |
| Risk | Medium |

NEWS

- Nel comunicato stampa del 9 gennaio, Comal SpA, Società attiva nel settore dell'impiantistica per la produzione di energia da fonte solare quotata sul mercato Euronext Growth Milan, ha annunciato di aver siglato un nuovo contratto per la realizzazione di un impianto fotovoltaico a terra, per una potenza complessiva di 150 MWp.
- Il contratto, dal valore complessivo di € 53,00 mln, è stato siglato con DCS Srl, SPV di un importante *energy investor* estero, con il quale la Società aveva già collaborato relativamente all'installazione e avvio di un impianto in Sardegna da 53 MWp, a conferma del rapporto di fiducia tra Comal e gli investitori.
- L'impianto sarà realizzato a Tuscania, in provincia di Viterbo, con data dei lavori
 orientativamente prevista nel mese di aprile 2023. Il contratto così concluso comprende
 anche, da parte di Comal, la fornitura del tracker Sunhunter prodotto internamente dalla
 Società nell'apposita fabbrica di recente costituzione, e contribuisce ad incrementare il
 valore di portafoglio ordini ad un valore di oltre € 300,00 mln nel biennio 2023-2024.
- Alfredo Balletti, Amministratore Delegato di Comal, ha commentato: "Siamo molto soddisfatti di questa nuova operazione, considerando che è stata definita con un importante committente per il quale di recente Comal ha installato e avviato un impianto da 53 MWp in Sardegna (Comunicato Stampa 18 maggio 2022). Il contratto che abbiamo definito conferma la fiducia che l'investitore ripone in Comal alla luce degli ottimi risultati tecnici e organizzativi conseguiti nella realizzazione precedente, risultati che molto positivamente hanno influito nella trattativa appena conclusa. Inoltre, con questa ultima fornitura abbiamo superato 1 GW di produzione tracker, dato che certifica ulteriormente la qualità e l'innovazione del nostro prodotto. Infine, con orgoglio possiamo affermare che la potenza del nuovo impianto di Tuscania, uno dei più grandi localizzati in Italia, consentirà a Comal di incrementare il già consistente track record ponendola indiscutibilmente ai vertici del settore fotovoltaico di grande potenza".
- Tenendo in considerazione l'accordo, in attesa di valutare i risultati economici di fine anno 2022 e l'impatto delle recenti commesse acquisite, confermiamo le nostre stime: target price € 4,00 rating BUY e risk Medium.



Disclosure Pursuant to Delegated Regulation UE n. 2016/958

Analyst/s certification

The analyst(s) which has/have produced the following analyses hereby certifies/certify that the opinions expressed herein reflect their own opinions, and that no direct and/or indirect remuneration has been, nor shall be received by the analyst(s) as a result of the above opinions or shall be correlated to the success of investment banking operations. Neither the analysts nor any of their relatives hold administration, management or advising roles for the Issuer. Mattia Petracca is Integrae SIM's current Head of Research. Giuseppe Riviello, Alessandro Colombo and Edoardo Luigi Pezzella are the current financial analysts.

Disclaimer

This publication was produced by INTEGRAE SIM SpA. INTEGRAE SIM SpA is licensed to provide investment services pursuant to Italian Legislative Decree n. 58/1998, released by Consob, with Resolution n. 17725 of March 29th 2011.

INTEGRAE SIM SpA performs the role of corporate broker for the financial instruments issued by the company covered in this report.

INTEGRAE SIM SpA is distributing this report in Italian and in English, starting from the date indicated on the document, to approximately 300 qualified institutional investors by post and/or via electronic media, and to non-qualified investors through the Borsa Italiana website and through the leading press agencies.

Unless otherwise indicated, the prices of the financial instruments shown in this report are the prices referring to the day prior to publication of the report. INTEGRAE SIM SpA will continue to cover this share on a continuing basis, according to a schedule which depends on the circumstances considered important (corporate events, changes in recommendations, etc.), or useful to its role as specialist.

The table below, shows INTEGRAE SIM's recommendation, target price and risk issued during the last 12 months:

| Date | Price | Recommendation | Target Price | Risk | Comment |
|------------|-------|----------------|--------------|--------|------------------------|
| 20/04/2022 | 3,30 | Buy | 5,35 | Medium | Initiation Of Coverage |
| 06/05/2022 | 3,85 | Buy | 5,35 | Medium | Flash Note |
| 20/05/2022 | 3,84 | Buy | 5,35 | Medium | Flash Note |
| 17/06/2022 | 3,75 | Buy | 5,35 | Medium | Flash Note |
| 03/08/2022 | 3,28 | Buy | 5,35 | Medium | Flash Note |
| 19/10/2022 | 3,00 | Buy | 4,00 | Medium | Update |

The list of all recommendations on any financial instrument or issuer produced by Integrae SIM Research Department and distributed during the preceding 12-month period is available on the Integrae SIM website.

The information and opinions contained herein are based on sources considered reliable. INTEGRAE SIM SpA also declares that it takes all reasonable steps to ensure the correctness of the sources considered reliable; however, INTEGRAE SIM SpA shall not be directly and/or indirectly held liable for the correctness or completeness of said sources.

The most commonly used sources are the periodic publications of the company (financial statements and consolidated financial statements, interim and quarterly reports, press releases and periodic presentations). INTEGRAE SIM SpA also makes use of instruments provided by several service companies (Bloomberg, Reuters, JCF), daily newspapers and press in general, both national and international. INTEGRAE SIM SpA generally submits a draft of the analysis to the Investor Relator Department of the company being analyzed, exclusively for the purpose of verifying the correctness of the information contained therein, not the correctness of the assessment. INTEGRAE SIM SpA has adopted internal procedures able to assure the independence of its financial analysts and that establish appropriate rules of conduct for them. Integrae SIM S.p.A. has formalized a set of principles and procedures for dealing with conflicts of interest. The Conflicts Management Policy is clearly explained in the relevant section of Integrae SIM's web site (www.integraesim.it). This document is provided for information purposes only. Therefore, it does not constitute a contractual proposal, offer and/or solicitation to purchase and/or sell financial instruments or, in general, solicitation of investment, nor does it constitute advice regarding financial instruments. INTEGRAE SIM SpA does not provide any guarantee that any of the forecasts and/or estimates contained herein will be reached.

The information and/or opinions contained herein may change without any consequent obligation of INTEGRAE SIM SpA to communicate such changes. Therefore, neither INTEGRAE SIM SpA, nor its directors, employees or contractors, may be held liable (due to negligence or other causes) for damages deriving from the use of this document or the contents thereof. Thus, Integrae SIM does not guarantee any specific result as regards the information contained in the present publication, and accepts no responsibility or liability for the outcome of the transactions recommended therein or for the results produced by such transactions. Each and every investment/divestiture decision is the sole responsibility of the party



receiving the advice and recommendations, who is free to decide whether or not to implement them. Therefore, Integrae SIM and/or the author of the present publication cannot in any way be held liable for any losses, damage or lower earnings that the party using the publication might suffer following execution of transactions on the basis of the information and/or recommendations contained therein.

This document is intended for distribution only to professional clients and qualified counterparties as defined in Consob Regulation no. 20307/2018, as subsequently amended and supplemented, either as a printed document and/or in electronic form.

Rating system (long term horizon: 12 months)

The BUY, HOLD and SELL ratings are based on the expected total return (ETR – absolute performance in the 12 months following the publication of the analysis, including the ordinary dividend paid by the company), and the risk associated to the share analyzed. The degree of risk is based on the liquidity and volatility of the share, and on the rating provided by the analyst and contained in the report. Due to daily fluctuations in share prices, the expected total return may temporarily fall outside the proposed range

| | | Equity Total Return (ETR) for different risk categories | | | |
|--------|-----------------------------|---|----------------|--|--|
| Rating | Low Risk | Medium Risk High Risk | | | |
| BUY | ETR >= 7.5% | ETR >= 10% | ETR >= 15% | | |
| HOLD | -5% < ETR < 7.5% | -5% < ETR < 10% | o% < ETR < 15% | | |
| SELL | ETR <= -5% | ETR <= -5% | ETR <= 0% | | |
| | | | | | |
| U.R. | Rating e/o target price Und | Rating e/o target price Under Review | | | |
| N.R. | Stock Not Rated | Stock Not Rated | | | |

Valuation methodologies (long term horizon: 12 months)

The methods that INTEGRAE SIM SpA prefers to use for value the company under analysis are those which are generally used, such as the market multiples method which compares average multiples (P/E, EV/EBITDA, and other) of similar shares and/or sectors, and the traditional financial methods (RIM, DCF, DDM, EVA etc). For financial securities (banks and insurance companies) Integrae SIM SpA tends to use methods based on comparison of the ROE and the cost of capital (embedded value for insurance companies).

The estimates and opinions expressed in the publication may be subject to change without notice. Any copying and/or redistribution, in full or in part, directly or directly, of this document are prohibited, unless expressly authorized.

Conflict of interest

In order to disclose its possible interest conflict Integrae SIM states that:

- It operates or has operated in the past 12 months as the entity responsible for carrying out the activities of Euronext Growth Advisor of Comal S.p.A.;
- It plays, or has played in the last 12 months, role of specialist financial instruments issued by Comal S.p.A.;

Production date: 10/01/2023 h. 6:30 pm; Publication date: 11/01/2023 h. 8:00 am.